

Exhibitor Pre-Qualification Form

3 - 7 September 2010

MAISON
&OBJET
| projets |

Application to be printed and returned
by fax: + 33 (0) 1 44 29 02 40

Company Details

Company name	:
Contact name	:
Function	:
Address	:
Post code	:
City / Town	:
Country	:
Tel	:
Fax	:
E-mail	:@.....
Internet website	:	www.....

ALL INFORMATION GIVEN WILL BE TREATED AS STRICTLY CONFIDENTIAL

You are a:

Manufacturer Importer Producer Crafts person Designer Agent
Other:

1 – What is your annual turnover?

- < à 150 K€
- De 150K€ à 450 K€
- De 450 K€ à 750 K€
- De 750 K€ à 1150 K€
- > à 1150 K€

2 – What part of your turnover do specifiers represents?

- None
- < 5 %
- from 5 to 10 %
- from 10 to 20 %
- from 20 to 30 %
- from 30 to 50 %
- > 50 %

At the international level: %

3 – What is the profile of specifiers you work with?

- Interior designer
- Architect
- Specifier
- Designer, Stylist

Others:

Contract:

- Hotels
- Restaurants
- Others:

4 – How long have you been working with specifiers?

- Less than 1 year
- Between 1 and 2 years
- Between 2 and 5 years
- More than 5 years

5 – Do you have technical disposals to meet the custom-made requests?

- Yes, it's my expertise
- No, I don't
- If no, please comment:

6 – Do you have sales people or a department dedicated to specifiers?

- Contract or dedicated department
- Manager
- Export Director
- Sales Director

If, no

Sales executive / Agent ... (specifiers are included in their portfolio)

Others :

7 – Do you have a pricing policy adapted to specifiers needs?

- Yes (please enclose a price list)
- No

If no, please comment:

.....
.....
.....

8 – What kind of communication tools do you use?

- catalogue / specification product sheets
- CD-Rom
- internet website, www.....
- internet portal,;: www.....
- Press, magazines.....
- Others:

9 – ECO-LABEL

Have your products obtained an eco or green label? Yes No

If yes which one?

10 – Exhibitions you attend regularly:

French exhibitions

- Equip’hotel Paris
- Ideo bain Paris
- Batimat Paris
- Elec Paris
- Biennale des éditeurs de la décoration
- Couleurs 2000
- Salon du meuble de Paris
- MAISON&OBJET
- MAISON&OBJET éditeurs
- Scènes d’Intérieur
- now ! design à vivre

Foreign exhibitions

- Hostelco Barcelone
- Salone internazionale del mobile Milano
- Light and Building Francfort
- ISH Francfort
- Decorex London
- Interieur Courtrai
- Euroluce Milano
- Incontri Milano
- Abitare il tempo Verona
- Heintex Francfort
- Salon du Meuble de Madrid
- 100 % design London
- Cersaie Bologna
- Domotex Hanovre
- Index Dubai
- ICFF New-York
- Batibouw Bruxelles
- HD LAS VEGAS
- Architect@work Paris
- Architect@work : Country.....

Others (please specify):.....

11 – can you name some of your recent projects

Year of project	Typology of specifier	Specifier’s name	Project	Turnover (optional)

If it is possible, please enclose projects pictures.
 CD-Rom to be sent to : SAFI MAISON&OBJETS projets- 4 passage roux 75850 Paris cedex 17 France

12 – Required area in m²:

Please specify the typology of products you would like to exhibit:

Architectural / Outdoor lighting		Multimedia / Home-automation	
Arts and crafts		Office furniture	
Bath and cosmetics		Outdoor Furniture	
Bath linen, bed linen, table cloth, kitchen cloth		Paintings	
Bathroom furnishings and accessories		Paneling / partitions / lay out	
Bathroom installation		Prints and frames	
Ceiling (technical ...) and accessories		Renovation materials (paint, coating..)	
Decorative accessories		Seats	
Decorative lighting		Signs and billboards	
Door & Window Furniture & Hardware		Sound and Video system	
Electrical equipment (sockets / switch,,)		Stairs	
Fabrics and trimmings		Storage / dressing	
Fireplace		Swimming pool and accessories	
Furniture		System of taps	
Garden accessories		Tablewear	
Heating system / Thermal insulation		Tiling / marble / stones	
Household appliances		Unique pieces	
Kitchen equipment		Window	
Kitchen furnishing and accessories		Window furniture	
Mirrors		Wooden floor, flooring and covering	

RATES DESCRIPTION 2010*:

Basic rates	270 € (excl. VAT) / sqm This rate includes : bare floor-a panel partition between your stand and the others – a sign board
Pre-equipped stand	324 € (excl VAT) / sqm This rate includes : a surface area with floor covering-an electric meter-a sign board-other services and complementary fitting will be detailed in the technical file of exhibitors
Supplement for corners	+10 % for 1 corner added to the total sqm cost +20 % for 2 corners added to the total sqm cost
Registration fees + Insurance	360 € HT

Please send me the original application form.

*These rates are communicated for your information

Exhibitor Pre-Qualification Form to be returned to Nathalie Moreno!

Tel : + 33 1 44 29 03 86

Fax : + 33 1 44 29 02 40

Email : nathalie.moreno@safisalons.fr

Post-mail : SAFI - 4 passage roux - 75850 Paris cedex 17 – France